

**A 4-day training course for those  
who broker and manage multi-  
stakeholder partnerships**

**October 3 – 6, 2017, Edmonton, Alberta**

Partnerships and collective impact initiatives are multiplying in Canada as cross-sectional collaborators come together to address complex social issues. Partnering can be highly challenging to those involved and often fall short of expectations. A successful partnership requires highly skilled individuals that have the tools and skills to facilitate cross-sectorial collaborations. **Partnership Brokers Training will provide you with the insights and tools you will need to deliver positive partnering results.**

**The Partnership Brokers Association, The Edmonton Chamber of Voluntary Organizations and JS Daw & Associates** are proud to bring this sought after global training program to Edmonton October 3 – 6, 2017. This course will provide you with in-depth knowledge on how to partner effectively. You'll leave with:

- **Tools, techniques and skills** development for brokering partnerships that get results
- **Enhanced confidence** and competence as partnership practitioners
- **An Understanding of common principles**, barriers and enablers of multi-stakeholder collaborations
- **Ways to overcome** common partnership brokering challenges
- **Membership of a global professional association** of partnership brokers offering support, research, networks and further development opportunities
- **A Partnership Brokers Association certificate** entitling you to become alumni of the Association and to apply for all Level 2 Courses

**Who should attend and criteria for acceptance**

This is an intensive program, designed for a diverse group of active partnerships practitioners from business, nonprofit, community government and philanthropy. To be eligible for acceptance into the program you must be able to demonstrate:

- **Educational attainment at** higher education level in a related field and/or practical experience that combines analytical capabilities with an aptitude for working with diverse groups;
- **Opportunities** for the practical application of partnership brokering skills.

**The training group is limited to 24 participants**

*"I have enjoyed a number of wonderful professional development opportunities throughout my career, but the Partnership Broker Training is certainly at the top of that list! I believe the content, expert instruction and inspiring colleagues for a magical product that is second to none!"*

**– Course Graduate, Public Sector, Canada**

## Authorized Practitioner Trainer



Jocelyne Daw is based in Calgary and is a pioneer and expert in the evolution of authentic tri-sectorial partnerships. For over 30 years, she has embraced a steadfast commitment to building substantive and sustainable partnerships that deliver mutual value and deep impact. Her boutique consultancy, JS Daw & Associates, specializes in designing breakthrough community strategies and partnerships. She is an internationally published author, speaker, Accredited Partnership Broker and Authorized Practitioner Trainer.

## Fees and applications

The fee for this four day training is \$2,400 for non-ECVO members and \$2,200 for ECVO members. This includes:

- Tuition costs
- Background reading materials
- Copies of all training materials
- Lunches



Eligible participants may apply to the Canada-Alberta Job Grant Program for a 2/3 fee reimbursement. Visit <http://www.albertacanada.com/opportunity/employers/jobgrant>

### Graduates come from business, government, international agencies and non-profit organisations:

Agriteam Canada Consulting, Canadian Blood Services, Edmonton Chamber of Voluntary Organizations, Canadian Cooperative Association, Canadian Food Inspection Agency, Canadian Red Cross, Centre for Chronic Disease Prevention, Chevron Canada Resources, Colleges and Institutes Canada, Dalhousie University, Elizabeth Fry Society, Environment Canada, Federation of Canadian Municipalities, MaRS, Microsoft, Natural Resources Canada, Niskamoon Corporation, PWC, Public Health Agency of Canada, Saskatchewan Economic Development Association, Shell Canada, Social Innovation Generation, Suncor Energy Foundation, Toronto Public Health, TransCanada Corporation, Unilever, University of Ottawa, University of Waterloo, Volunteer Hamilton, World University Services of Canada, World Vision.

To apply for this training course  
please visit

[www.ecvo.ca/partnershiptraining](http://www.ecvo.ca/partnershiptraining)



Edmonton Chamber of Voluntary Organizations



JS Daw & Associates  
The social impact advantage.



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of Voluntary Organizations