

## *Bulbul Baksi*



Bulbul believes that partnerships can bring about transformative changes by questioning the status quo, and challenging it when necessary, often working through difficult conversations and discord. Being open about risks and challenges and helping partners 'put the fish on the table' characterises Bulbul's approach to partnership brokering. Her approach entails leading from the front and letting go when the time is right; she thinks that brokering as a profession hinges on a continuous dialogue on approach and values. For the last ten years, Bulbul has been an Accredited Partnership Broker and Trainer with PBA, while also operating as an independent partnership broker. One of Bulbul's key areas of interest is in helping organisations and teams embed the partnering approach into their systems, strategies and operations. She works with networks as well as national and international organisations, mostly in Asia, and has conducted training programmes internationally, including in Europe, Asia, Canada and Australia. She is an Authorized Practitioner Trainer and co-designed the Advanced Skills course for PBA. Mentoring and supervision are key aspects of her work. Bulbul has experience in mental health, domestic violence and trafficking, public health, and working on issues related to localisation in the humanitarian sector. She also worked for several years with GIZ, supporting the Indian Ministry of Health and local government agencies to reform their systems and approach to building capacity to collaborate better both internally and with external partners. Bulbul is fluent in English and Bengali, with a working knowledge of Hindi.



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**PROFESSIONAL SUPPORT  
for Partnership Brokers**