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## Naina Shakya



institution (ICIMOD, www.icimod.org). For the past decade, she has been responsible for implementing ICIMOD's partnering approach, engaging the private sector as partners, and supporting institutional efforts to strengthen strategic cooperation between ICIMOD and its regional member countries. As an Accredited Partnership Broker, she is particularly enthusiastic about exploring meaningful partnerships with the private sector, engaging with climate financing institutions involved in low carbon, climate-resilient development in the Hindu Kush Himalaya and exploring links with philanthropists for resource mobilisation. Prior to ICIMOD, Naina worked for nine years as the Coordinator for Partner Relations at the Asian Institute of Technology, Thailand. Naina's focus during the last two decades has been on establishing, managing and maintaining bilateral and multi-stakeholder partnerships. She is also experienced in the co-development of partnership strategies. Naina is passionate about impactful, sustainable and successful partnerships along with understanding human dynamics in partnerships; working together across organisations, sectors and geographical boundaries; and building capacities especially of youth in the partnering approach. Naina holds dual Masters degrees, one in business administration with a specialisation in marketing and the other in sociology. Although a citizen of Nepal, Naina has lived in India, The Philippines and Thailand for much of her life. She is fluent in English, Nepali, Hindi and Urdu with a working knowledge of Tagalog and Thai.

