

PARTNERSHIP BROKERING TRAINING

LEARNING • TRAINING • TRANSFORMING

INDICATIVE TIMETABLE (Subject to adaptation, according to cohort needs)

	Day 1	Day 2	Day 3	Day 4
	SCOPING	BUILDING	MANAGING & MAINTAINING	REVIEWING & REVISING SUSTAINING OUTCOMES
0845 for 900am sharp	 Welcome and Introductions Clarifying expectations and objectives of the course Partnerships: concepts and frameworks 	 Overnight reflections Preparing for the scenario Designing and co-facilitating partnering workshops 	 Plenary Reflections on role play and scoping phase Reaching agreement Formal agreement options and how to develop them 	 Overnight reflections Reviewing and revising partnerships
1045	Break	Break	Break	Break
1100	Understanding diverse sector perspectives	 Scenario Sessions 1 & 2 Giving and receiving feedback 	 Managing & maintaining partnerships: complex challenges 	 Sustaining outcomes – final stage of the partnering cycle Partnering Skills Reflective practice: Mapping your brokering journey
1300	Lunch	Lunch (varies)	Lunch	Lunch
1400	 To partner or not to partner? (internal alignment) Navigating differences Interest-based negotiations 	Scenario Sessions 3, 4, 5	 Collaboration and Leadership: The Chairs Game Understanding groups 	 Professional development Action Planning Critical friends sessions
1530	Break	Break (4.00 pm)	Break	Break
1545	What is 'partnership brokering'?Setting homework for next day	Setting Homework for next day	Relishing DiversityAn approach to thinking on Team Roles	 Partnership brokering –what does it take to be successful Closing Session
1700	Finish	Finish	Finish	Finish

- These timings are indicative and may change according to the needs of the group.
- The rooms will be generally be open 30 minutes before the start time each day, for those who wish to use this for **quiet time and review** of course materials.
- The program builds in layers throughout the week and there is a considerable amount of ongoing group and pairs work linked to a scenario, so **full attendance is required** in order for all participants to get the most benefit from the program and to achieve **certification** of completion.