



Do you manage diverse partnerships & groups?

Are you ready to work with your peers to take your practice to a whole new level?

JOIN US for PARTNERSHIP BROKERS TRAINING

A Four-Day Workshop

November 16-19 | Calgary, Alberta

Partnerships and collective impact initiatives are multiplying in Canada, but how do we support those guiding and leading partnerships to achieve the “more than the sum of the parts” results we are all seeking?

Drawing on global experience and designed to appeal to all types of learners from diverse sectors, this course balances conceptual and practical learning. It creates a safe space to support personal and professional development and is designed specifically for those involved in the challenging work of supporting and leading multi-sector collaborations.

This course provides:

- Frameworks for creating robust, efficient, and innovative partnerships
- Unique, fit for purpose tools and techniques for brokering partnerships that get results
- A set of common partnership principles, to drive values-based partnerships for stronger results
- Ways to overcome common partnership challenges with practical and proven approaches
- Personal and professional insights that build competencies to support successful partnerships
- Enhanced confidence and competence as a partnership practitioner
- Membership in a global professional association and a local community of practice

Designed as “master class” and taught by Partnership Brokers Association (PBA) Practitioner-Trainers, this globally sought after training offers a pathway to professional accreditation in Partnership Brokering and hones skills increasingly in demand in Canada and abroad. The course can also be used for real-time partnership-building when partners attend the course together and leverage the lessons to guide partnership strategy, management or review.

Join this intensive program to be part of a diverse group from business, non-profit, community, government, education, and philanthropy all seeking to leverage the power of partnerships to address their deepest challenges. Registration is limited to 24 participants to ensure a quality experience and an opportunity to draw on the knowledge of your peers.

“This experience provided me with immediate applications and strategies I can use both internally and externally. Highly beneficial.”

**Trina Wamboldt, Principal
Urban Systems Ltd.**



Partnership Brokers Training

The Trainers



JOCELYNE DAW is a recognized leader in building authentic multiple- sector partnerships. She has built a career spanning four decades bringing diverse parties into partnerships – and more importantly – keeping them effective and optimizing their potential. Jocelyne is a published author and consultant specializing in designing and supporting innovative partnerships. She is an Accredited Partnership Broker and Authorized Partnership Practitioner Trainer for the global nonprofit Partnership Brokers Association.



KATE MCINTOSH is an Accredited Partnership Broker with over 16 years' experience developing and supporting multi-sectoral partnerships. Kate was the founding Director of The Partnership Centre of Excellence at the City of Edmonton, the second municipal partnership centre in Canada. Kate is currently the Director of External Relations and Protocol at the City of Edmonton and on the pathway to becoming a Partnership Practitioner Trainer.

Who should attend this course?

This training is for active practitioners involved in management and development of multi-stakeholder partnerships and is not an introductory course. Participants will have experience working to build effective and innovative collaboration between two or more partners. Past graduates have come from business, government, international agencies and non-profits working in diverse spheres. Admission to the course is by application.

Further training opportunities

Participants who successfully complete the training will be awarded a Partnership Brokers Association certificate and membership of the worldwide alumni. PBA alumni may apply for advanced practice training, including a mentored program leading to professional qualifications as an Accredited Partnership Broker.

“After working in the field of collaborative planning for 16 years, I had yet to find a course that could combine teaching about collaboration and partnership in a way that gave me new ways of looking my practice. This was that course.”

Liz McHardy, CEO and Partner,
LURA Consulting

Who has developed the training?

Partnership Brokers Association (PBA), established in 2003, is the international professional body and training resource for those managing and developing partnership processes. PBA's training work is informed and regularly updated in consultation with international practitioners.

PBA is dedicated to promoting professionalism and integrity in brokering multi-stakeholder partnership for sustainable change and impact by:

- Elevating partnering knowledge and practise so that collaborations can become truly transformational
- Supporting partnership brokers to take a principled and skilled approach to reach the highest standards of partnership excellence
- Promoting the critical importance of the partnership process for decision makers in all sectors to achieve ambitious results
- Helping identify partnership opportunities and challenges to support more expansive and effective outcomes

Application and Fees

Early Bird (until June 30, 2020)	Regular (after June 30, 2020)
CCVO Member: \$2000	CCVO Member: \$2250
CCVO Non-Member: \$2250	CCVO Non-Member: \$2500

This includes tuition, the course workbook, background readings, and training materials.

Your organization may be eligible for the Canada-Alberta Job Grant. For further information and eligibility visit alberta.ca/canada-alberta-job-grant.aspx.

>> **Click here to learn more**
www.calgarycvo.org

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www.calgarycvo.org