

Partnership Brokers Training

London 2020

20 - 23 October

Join us for Partnership Brokers Training



Multistakeholder and cross-sectoral partnerships are multiplying, but how do we support those guiding and leading partnerships to achieve the “more than the sum of the parts” results we are all seeking?

Drawing on global experience and designed to appeal to **all types of learners** from diverse sectors, this course balances conceptual and practical learning. It creates a safe space to support personal and professional development and is designed specifically for those involved

This course provides

- A framework for creating robust, efficient and impactful partnerships
- A focus on critical partnership principles, to drive values-based partnerships for stronger results
- Unique, fit for purpose tools and techniques for brokering partnerships that get results
- Enhanced confidence and competence as a partnership practitioner
- Strategies to overcome common and complex partnership challenges
- Personal and professional insights that build competencies to support successful partnerships
- Access to a vibrant global network of over 3,000 alumni and an opportunity to join as a professional member of the Association.

in the challenging work of **brokering and supporting partnerships throughout the project cycle to deliver results and impact.**

Lead by highly experienced Authorised Practitioner Trainers from the Partnership Brokers Association, this **globally sought after training** offers an important opportunity for partnership practitioners to hone their skills with a diverse group of participants from business, non-profit, community, government, education and philanthropy.

The course can also be used for **real-time partnership building** when partners attend the course together and leverage the lessons to guide partnership strategy, management or review.

Successful completion of this course allows the graduate to progress to the Partnership Brokers Accreditation pathway and/or Advanced Skills program.

“ The course opened my eyes to all the often unspoken but incredibly powerful aspects of partnerships, for example, the emergence of unimagined impact from taking a less controlling approach and being truly inclusive and building on diversity.”

COURSE GRADUATE
LONDON 2018

“ I have done many professional training courses paid for by former employers... this is the first one I have paid for myself and it was totally worth both the time and the financial investment.”

COURSE GRADUATE &
INDEPENDENT PARTNERSHIP
BROKER, LONDON



LEARNING • TRAINING • TRANSFORMING

www.partnershipbrokers.org



Partnership Brokers Training

Do you manage diverse partnerships & groups?

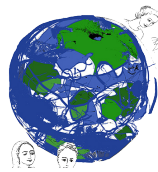
Who should attend this course?



This training is for active practitioners involved in management and development of multi-stakeholder partnerships and is **not** an introductory course. Participants will have experience working to build effective and innovative collaboration between two or more partners. Past graduates have come from business, government, international agencies and non-profits working in diverse spheres.

Admission to the course is by application.

Further Training Opportunities



Participants who successfully complete the training will be awarded a Partnership Brokers Association certificate and access to a global professional alumni of over 3,000 graduates. PBA alumni may apply for **Advanced Practice** training, including a mentored program leading to professional qualifications as an **Accredited Partnership Broker**.

Worldwide Training

All training dates and locations worldwide:

www.bit.ly/PBAtraining

Partnership Brokers Association



The Partnership Brokers Association, established in 2003, is the international professional body and training resource for those **managing and developing partnership processes**. PBA's training work is informed and regularly updated in consultation with international practitioners.

PBA is dedicated to promoting professionalism and integrity in brokering multi-stakeholder partnership for sustainable change and impact by:

- Elevating partnering knowledge and practice so that collaborations can become truly transformational
- Supporting partnership brokers to take a principled and skilled approach to reach the highest standards of partnership excellence
- Promoting the critical importance of the partnering process for decision makers in all sectors to achieve ambitious results

“ I have enjoyed a number of wonderful professional development opportunities throughout my career, but the Partnership Brokers Training is certainly at the top of that list! I believe the content, expert instruction, and inspiring colleagues form a magical product that is second to none! ”

COURSE GRADUATE
CANADA

ENQUIRIES

Please contact:
training@partnershipbrokers.org

INDICATIVE TIMETABLE

www.bit.ly/PBTTimetable



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Training Team

Our Training Team members are Accredited Partnership Brokers and PBA Authorised Trainers, and are drawn from the most experienced and respected Partnership Brokers in the world. Practitioners first and Trainers second, they have extensive current brokering experience informing their training.



LOLA GOSTELOW - is an Associate of the Partnership Brokers Association. She is a humanitarian policy analyst with extensive operational, advocacy and research experience spanning over 25 years. Lola is currently working with the PBA leadership team to refine PBA's strategic position and capability in partnership process management ('brokering'). Lola has applied her facilitation and training skills in her brokering and humanitarian work. She also has expertise in: humanitarian system structure/mechanisms; humanitarian partnerships and coordination; quality and accountability; and humanitarian principles. Lola is a Trustee of the Start Network, an innovative model of humanitarian partnership and action, and she teaches at the London School of Hygiene and Tropical Medicine on humanitarian policy.



CATHERINE RUSS - is an Accredited Partnership Broker and facilitator. She has worked in senior and advisory roles in the humanitarian and development sectors for the Humanitarian Leadership Academy, Save the Children, ELRHA and RedR. Catherine's learning and development work goes back over 15 years and includes setting up cross-sector collaborative initiatives, strategy development, facilitation and assessment of humanitarian training programmes in countries including Sri Lanka, Sudan, Pakistan, Chad and Haiti. She has overseen the development and assessment of trainers and facilitated on numerous training programmes. Her Partnership Brokering work has led her to most recently specialising in partnerships and consortia work and supporting groups to develop skills and tools to maximise collaboration. She holds an MSc in Adult Education and Training.

Application & Fees

The fee for the training is **GBP £1,450.00** This includes tuition costs, background reading materials, copies of all the training materials, and snacks. The fee does not include travel or accommodation. The fee will be payable with your application. Your place on the course will be secured only when full payment has been received. Please view our **Cancellation** policy.

Apply for this course at:
www.bit.ly/PBAtraining

Our London-based courses generally fill well before the commencement date, so please submit your application promptly to avoid disappointment. To foster diversity, there is a maximum of four participants from the same organisation allowed to join any one course



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APPLY

www.bit.ly/PBAtraining

ENQUIRIES

Please contact:

training@partnershipbrokers.org



VENUE

The Foundry
17 Oval Way
London SE11 5RR

Ten minutes walk from
Vauxhall and Oval stations

www.aplaceforchange.co.uk

