

TRAINING FORMAT

Hybrid training consists of both online and in-person sessions. This means that you must be able to access Zoom and attend the in-person sessions in London, UK.

See the schedule below for more information dates/times.

COMMITMENT

Your personal contribution both online and in-person as a member of the training cohort is important. Full attendance at all sessions is required to receive your certificate.

VENUE

The Foundry, 17 Oval Way, Vauxhall, London, SE11 5RR

The nearest Underground stations are Vauxhall and Oval.

PARTNERSHIP BROKERING

Certificate in Advanced Practice

London, UK | Sep-Oct 2024 | Hybrid Training

This course is for those who have completed one or more of the Partnership Brokers Associations' (PBA) training courses and takes partnership brokering to the next level in terms of issues, insights and skills. The course is designed to build further confidence and courage by considering and practicing how to:

- Tackle concerns and contradictions in effective and transformational ways;
- Facilitate open (and sometimes difficult) conversations;
- Strengthen partnering capacity and build more collaborative organisational cultures.

As with all our flagship Partnership Brokers Training courses, we build on evidence and experience from the ongoing work of PBA trainers, mentors and service providers as well as our expanding group of Accredited Partnership Brokers who operate in many different contexts and with different models of collaboration.

The course requires participants to undertake the detailed planning and delivery of practice sessions in pairs. They will have opportunities to observe, listen, build on feedback and become more adept at responding to the question: "What is needed now?" – especially where this may mean pushing partners to bring about necessary change.



TRAINING APPROACH

A basic assumption of the course and, in our view, central to the professional discipline of partnership brokering, is that those operating as partnership brokers need to embody a number of key partnering principles in the way they undertake the role. These include being equitable, inclusive and transparent, as well as challenging assumptions, and habitual or unhelpful behaviours along with pushing boundaries and promoting transformative approaches.

How can partnership brokers best model these principles and also encourage those they work with to adopt a principled approach?

A range of sources is referenced in this course including Paolo Freire, Malcolm Knowles, Otto Scharmer and Wilfred Bion. We also consider the value of concepts such as Complexity Theory to enable partnership brokers to know why and when to 'hold space' for partners so that solutions can emerge when the time is right.

“

The theoretical concepts were totally new to me and have opened the door to structured knowledge and appreciation. In my future partnership brokering work, I will know why I do every single thing. The door is also open for me to develop and improve this structured knowledge of the partnership brokering concepts along very clear paths.

- Course Graduate

”

THIS COURSE PROVIDES:

- ▶ A number of theoretical frameworks that underpin partnership brokering approaches;
- ▶ How to frame interventions in the context of an action learning model;
- ▶ Key issues in managing group processes;
- ▶ The importance of deepening your skills and how to co-work effectively;
- ▶ The importance of working on yourself in terms of being 'alert, prepared and ready' to meet a range of partnership brokering challenges.

This course is a prerequisite for anyone interested in becoming an authorised PBA Trainer, Associate or Mentor.

PARTICIPANT PROFILE

To be eligible for this courses, you will need to bring:

- Enthusiasm for building partnership brokering skills and your professional development;
- Some experience of working with groups and collaborative processes;
- Commitment to helping organisations, groups and partnerships realise their collaborative potential;
- Experience of working as a partnership broker in either an internal or external capacity;
- Interest in deepening understanding of adult learning approaches, participatory training methods, working with multi-stakeholder perspectives and collaboration for change processes.

FURTHER OPPORTUNITIES

Candidates may apply for the globally recognised mentored program leading to a professional qualification as an Accredited Partnership Broker. Accreditation is a key element in our move towards creating the new profession of 'partnership broker', and it's our cornerstone to set and maintain high standards in this field.

Those who successfully complete the Advanced Practice course are eligible to join PBA – the leading international professional body for those working in this field – as an Associate. This means becoming part of the organisation's development and governance.

To find out more contact: info@partnershipbrokers.org

FEES & APPLICATION

The fee for Advanced Practice training is £2,000 (GBP). This includes tuition costs, background reading materials, and copies of all the training materials.

Your place on the course will be secured only when full payment has been received. The course is limited in size to ensure a high level of individual attention and opportunity for practicing partnership brokering skills, so early application is advised.

Please apply by the online application form here:
https://bit.ly/PBACertAdvPractice_LON24_Apply



PARTNERSHIP BROKERS ASSOCIATION

The Partnership Brokers Association (PBA), established in 2003, is the international professional body and training resource for those managing and developing partnership processes. PBA's training work is informed and regularly updated in consultation with international practitioners.

PBA is dedicated to promoting professionalism and integrity in brokering multi-stakeholder partnerships for sustainable change and impact by:

- Elevating partnering knowledge and practice so that collaborations can become truly impactful;
- Supporting practitioners to take a principled and skilled approach to reach the highest standards of partnership excellence;
- Promoting the importance of the partnering process for decision-makers in all sectors to achieve ambitious results.

TRAINING TEAM



Bulbul Baksi, APB, APT

Bulbul has over twenty years of experience in the social development sector, working with grassroot NGOs as well as with government ministries and bilateral aid and international cooperation organisations. She supported public private partnerships and helped government agencies manage change processes. Her partnership brokering experience in the last few years focused on helping to build multi-stakeholder partnership processes, as well as strengthening capacities through training, mentoring and coaching.



Mariana Merelo Lobo, APB, APT

Mariana is an international humanitarian and development practitioner with 20 years of experience. She has a specific passion for partnership brokering, collective action & learning, training, facilitation, and foresight based strategic development. Much of this experience is through leading roles in a variety of conflict, humanitarian and sustainable development settings. She is currently brokering various multi-stakeholder and cross-sector collaborations through equitable and effective participatory approaches.



Lola Gostelow, APB, APT

Lola is a humanitarian policy analyst with a technical background in nutrition and food security. Her extensive operational, advocacy and research experience spans over 30 years. Lola has a long and strong track record as a facilitator and a trainer and has applied these skills in her brokering and humanitarian work. Her support of partnerships has included numerous training for participants from around the world; supporting learning in organisations and advising on the governance arrangements of large international collaborations.

GET IN TOUCH



www.partnershipbrokers.org



training@partnership.org



[@PBA_Brokers](https://twitter.com/PBA_Brokers)



Partnership Brokers Association



PARTNERSHIP
BROKERS ASSOCIATION

TRAINING SCHEDULE

Online

Monday 30 September
14:00 - 16:30 (UK Time)

Online

Monday 7 October
14:00 - 16:30 (UK Time)

In-Person, London

Monday 21 October
9:00 - 17:00

In-Person, London

Tuesday 22 October
9:00 - 17:00

In-Person, London

Wednesday 23 October
9:00 - 17:00

In-Person, London

Thursday 24 October
9:00 - 17:00