

PARTNERSHIP BROKERS TRAINING

CHILD, FAMILY & SOCIAL SERVICES SECTOR

13-16 August 2024 | Sydney, Australia

Multistakeholder and cross-sectoral partnerships are multiplying, but how do we support those guiding and leading partnerships to achieve the “more than the sum of the parts” results we are all seeking?

Drawing on global experience and designed to appeal to all types of learners from diverse sectors, this course balances conceptual and practical learning. It creates a safe space to support personal and professional development and is designed specifically for those involved in the challenging work of brokering and supporting partnerships throughout the project cycle to deliver results and impact.

Led by highly experienced Authorised Practitioner Trainers from the Partnership Brokers Association (PBA), this globally sought-after training offers an important opportunity for partnership practitioners to hone their skills with a group of participants in the **child and family and social services sectors** across non-profit, community, government, education and philanthropy.

The course can also be used for real-time partnership building when partners attend the course together and leverage the lessons to guide partnership strategy, management or review.

Successful completion of this course allows the graduate to progress to the Partnership Brokers Accreditation pathway and/or the Advanced Practice program.

In partnership with:



THIS COURSE PROVIDES:

- ▶ A framework for creating robust, efficient and impactful partnerships
- ▶ Strategies to overcome common and complex partnership challenges
- ▶ Unique, fit for purpose tools and techniques for brokering partnerships that get results
- ▶ Enhanced confidence and competence as a partnership practitioner
- ▶ Personal and professional insights that build competencies to support successful partnerships
- ▶ A focus on critical partnership principles, to drive values-based partnerships for stronger results
- ▶ A safe space for you to experiment and explore new ideas
- ▶ Space for reflection on your partnering experiences
- ▶ Access to a vibrant global network of over 4,000 alumni and an opportunity to join as a professional member of the Association.

Participant Profile

This course is designed for active practitioners involved in the management and development of cross-sectoral, multi-stakeholder partnerships and is not an introductory course. Participants will need to have had some experience working to build effective and innovative collaborations between two or more partners. Past graduates have come from business, the community, government, international development agencies and non-profits working in and across diverse spheres.



Completing the Partnership Training fundamentally changed how I conceptualise my role, providing me with a principled framework through which to more effectively leverage partnerships to generate community impact. This training is transformative to practice.

Bree Katsamangos,
Program Manager Mission Australia,
Accredited Partnership Broker



Further Opportunities

Participants who successfully complete the training will be awarded a Partnership Brokers Association certificate and granted access to a global network of over 4,000 professional alumni. PBA alumni are eligible to apply for Advanced Practice training, and the globally-recognized and mentored program leading to a professional qualification as an Accredited Partnership Broker.

VENUE

Karitane, 138-150 The Horsley Drive Carramar, NSW

Three modules spread over 4 full days.

Attendance at each session is required in order to receive your certificate.

ABOUT THE ORGANISATIONS

Partnership Brokers Association

Since its inception in 2003, the Partnership Brokers Association (PBA) has served as the leading global authority and training hub for professionals engaged in managing partnership processes. With insights gleaned from international practitioners, PBA continually refines its training initiatives to promote professionalism and integrity in brokering multi-stakeholder partnerships. Dedicated to elevating partnering knowledge and practice, PBA empowers practitioners to adopt principled and skilled approaches, fostering partnerships that drive sustainable change and impactful outcomes. Through its advocacy efforts, PBA underscores the importance of partnering processes in achieving ambitious results across all sectors.

Karitane

Karitane, a not-for-profit and registered charity, is a leader in parenting services supporting families with evidence-based programs that enhance parent-child relationships and build parenting capacity with children from birth to five years. With a multidisciplinary team of health professionals, community teams and volunteers, Karitane specialises in sleep and settling, feeding and nutrition, routine establishment, toddler behaviour, and pre/postnatal anxiety and depression. Karitane is also a leading service delivery partner in integrated Child & Family Hubs in NSW.

Living Collaborations

Living Collaborations are global collaboration and partnership specialists, helping you work together for a better world. We design, build and sustain collaborations between non-government, private and public sector organisations working to improve the world we live in. Understanding that they require skills, support, nourishment, shared values and a deep commitment to transformation. We specialise in all stages and aspects of effective multi-stakeholder collaboration with extensive experience across international development, global health, innovation, education and the legal sector.



TRAINING TEAM

Michelle Halse, APB



Michelle is a seasoned specialist in partnering, collaboration, and innovation, with expertise in international development, global innovation challenges, and social entrepreneurship. She has successfully brokered partnerships across various sectors globally (e.g. health, rural development, education, etc.), spanning the UK, USA, Australia, Asia-Pacific, and Africa. Currently directing Living Collaborations, she focuses on managing complex partnerships through formation, evaluation, governance, review, and redesign, while also mentoring the next generation of partnership brokers.

Arthi Patel, APB



Arthi has over 20 years of experience designing, managing and evaluating multi-stakeholder international development programs and policies. Her first career as a human rights lawyer focused on working with migrants and refugees, building partnerships across legal and community organisations to empower migrant and refugee communities. Her recent work has focused on bringing together climate scientists with social scientists and local communities.

GET IN TOUCH

 www.partnershipbrokers.org

 training@partnership.org

 @PBA_Brokers

 Partnership Brokers Association

Application & Fees

The fee for the training is AUD \$2,700.00 excluding GST (total \$2,970.00 including GST). This includes tuition costs, background reading materials, copies of all the training materials, lunches and snacks. The fee does not include travel or accommodation. The fee will be payable with your application. Your place on the course will be secured only when full payment has been received.

This training is targeted to those working in the Child, Family and Social Services sector. Please only apply if this sector-specific training is relevant to your work.

You can fill in the application form here: https://bit.ly/PBT_CFSS0824

STRUCTURE OF TRAINING

Day 1 Scoping & Building 9:00 to 17:00	Learn about partnership brokering frameworks, concepts and practical tools to build a solid foundations of understanding.
Day 2 Skills in Practice 9:00 to 17:00	Practice and build skills and professional competence in partnership brokering in scenario-based learning.
Day 3 Managing & Maintaining 9:00 to 17:00	Developing ways to manage and maintain momentum, energy and enthusiasm in partnering.
Day 4 Reviewing & Sustaining Outcomes 9:00 to 17:00	Develop a proactive approach for sustaining partnering outcomes and embed reflective practice into action planning.