

Multistakeholder and cross-sectoral partnerships are multiplying, but how do we support those guiding and leading partnerships to achieve the “more than the sum of the parts” results we are all seeking?

Drawing on global experience and designed to appeal to all types of learners, this **4-day course** balances conceptual and practical learning. It creates a safe space to support personal and professional development and is designed specifically for those those involved in supporting partnerships and collaborative ways of working when responding to family and gender-based violence.

Led by experienced Authorised Practitioner Trainers, and Partnership Brokers active in preventing and responding to family and gender-based violence, this is an important opportunity for practitioners to hone their skills in nurturing collaboration and partnership.

The course can also be used for real-time partnership building when partners attend the course together and leverage the lessons to guide partnership strategy, management or review.

Successful completion of this course allows the graduate to progress to the Partnership Brokers Accreditation pathway and/or the Advanced Practice program.

PARTNERSHIP BROKERS TRAINING

Hosted by **Safe and Equal**

17-20 June 2025 | Melbourne, Australia



Illustration by James Autor © PBA

VENUE

Multicultural Hub
06 Elizabeth St
Melbourne
VIC 3000

Attendance at each session is required in order to receive your certificate.

CONTACT

Yeshe Smith
yeshesmith@gmail.com
Ph: 0468 879 101
or
Meghan Cooper
meghancooper@safeandequal.org.au
Ph: 0435 073 101

THIS COURSE PROVIDES:

- ✔ A framework for creating robust, efficient and impactful partnerships
- ✔ Strategies to overcome common and complex partnership challenges
- ✔ Unique, fit for purpose tools and techniques for brokering partnerships that get results
- ✔ Enhanced confidence and competence as a partnership practitioner
- ✔ Personal and professional insights that build competencies to support successful partnerships
- ✔ A focus on critical partnership principles, to drive effective and efficient partnerships for stronger results
- ✔ A safe space for you to experiment and explore new ideas
- ✔ Space for reflection on your partnering experiences
- ✔ Access to a vibrant global network of over 4,000 alumni, a community of experienced partnership practitioners, and an opportunity to join as a professional member of the Association

Participant Profile

This training is for practitioners working in the response and recovery of family and gender-based violence. Participants will be involved in the development or management of multi-stakeholder responses. It is not an introductory course. Participants will need to have had some experience working to build effective and innovative collaborations between two or more partners. Past graduates have come from business, the community, government, international development agencies and non-profits working in and across diverse spheres.

Application & Fees

The participation fee for the training is **AUD 1,870 (including GST)** per person. Early registration is advised to secure a spot due to potential oversubscription.

Payment: email Yeshe Smith at yeshesmith@gmail.com for payment options.

Admission to the course is by application.

Please apply to join the training here:

<https://forms.gle/jXxy6wTSAKn7ZQBT8>

Further Opportunities

Participants who successfully complete the training will be awarded a Partnership Brokers Association certificate and granted access to a global network of over 4,000 professional alumni. PBT alumni are eligible to apply for **Advanced Practice** training, and the globally-recognized mentored program leading to a professional qualification as an **Accredited Partnership Broker**.



The course has provided me with more tools and approaches to use to help me separate partnership work from project work, and address partnership work appropriately.

Course graduate from targeted family violence cohort, August 2023

I have enjoyed a number of wonderful professional development opportunities throughout my career, but the Partnership Brokers Training is certainly at the top of that list! I believe the content, expert instruction, and inspiring colleagues form a magical product that is second to none!

Course graduate, Canada



TRAINING TEAM



Yeshe Smith, APB

Yeshe is a highly experienced partnership broker and partnering skills trainer. Her partnering practice developed from over 20 years working in international development, scoping, designing and managing cross-sectoral partnerships for social change across private sector, NGOs, government, community and faith-based organisations, health, education, and research partnerships. Yeshe has specialised in Pacific work for over twenty years, and has a particular interest in navigating race and culture in the partnering environment. She now works as an independent partnership broker and trainer with a portfolio of partnership work including ongoing international work in Asia and the Pacific, and a wide range of Australian partnership work in government, health, education and the community sector.



Meghan Cooper, APB

Meghan (she/her) has over 10 years of brokering experience across Australia and the Pacific. Her brokering work has emerged from more than 15 years' experience working in partnerships with and for women's rights organisations in research, advocacy and evaluation, in local, regional and global contexts. She is currently an internal broker working as the Prevention Partnership and Evaluation Manager for Safe and Equal. Prior to this, she was the Senior Program Manager for International Women's Development Agency (IWDA) overseeing IWDA's funding to women's rights organisations in the Pacific, and supporting IWDA to broker feminist partnerships and coalitions across Asia and the Pacific.

GET IN TOUCH

 www.partnershipbrokers.org

 training@partnershipbrokers.org

 @PBA_Brokers

 Partnership Brokers Association

Partnership Brokers Association

The Partnership Brokers Association (PBA), established in 2003, is the international professional body and training resource for those managing and developing partnership processes. PBA's training work is informed and regularly updated in consultation with international practitioners.

PBA is dedicated to promoting professionalism and integrity in brokering multi-stakeholder partnerships for sustainable change and impact by:

- Elevating partnering knowledge and practice so that collaborations can become truly impactful;
- Supporting practitioners to take a principled and skilled approach to reach the highest standards of partnership excellence;
- Promoting the importance of the partnering process for decision-makers in all sectors to achieve ambitious results.

STRUCTURE OF TRAINING

Day 1 Scoping & Building 9:00 to 17:00

Learn about partnership brokering frameworks, concepts and practical tools to build a solid foundations of understanding.

Day 3 Managing & Maintaining 9:00 to 17:00

Developing ways to manage and maintain momentum, energy and enthusiasm in partnering.

Day 2 Skills in Practice 9:00 to 17:00

Practice and build skills and professional competence in partnership brokering in scenario-based learning.

Day 4 Reviewing & Sustaining Outcomes 9:00 to 17:00

Develop a proactive approach for sustaining partnering outcomes and embed reflective practice into action planning.